

U.S. SMALL BUSINESS ADMINISTRATION  
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE

**LENDER RANKING**

(7(a) LOAN GUARANTEES AND 504 DEBENTURES)

10/01/2009 thru 08/31/2010				TOP FIVE RANKING		
LENDER	TYPE	YTD		BY CATEGORY	YTD	
		LOANS	\$AMT		LOANS	\$AMT
1 M&T BANK (NAT)	PLP	74	\$ 6,844,500	COMMUNITY BANKS		
2 BB & T BANK (NAT)	PLP	63	\$ 10,104,500	1 ACCESS NATIONAL BANK	28	\$11,709,200
3 BUSINESS FINANCE GROUP, INC. (CDC)	CDC	58	\$ 38,688,000	2 SONABANK	18	\$6,008,800
4 SUPERIOR FINANCIAL GROUP (NAT)	7A	38	\$ 370,000	3 CAPITAL BANK N.A.	12	\$2,449,300
5 SUNTRUST BANK (NAT)	PLP	35	\$ 6,963,000	4 CARDINAL BANK	7	\$855,000
6 WELLS FARGO BANK NA / WACHOVIA (NAT)	PLP	30	\$ 8,625,800	5 EAGLEBANK	6	\$4,850,000
7 ACCESS NATIONAL BANK (COM)	PLP	28	\$ 11,709,200	REGIONAL BANKS		
8 UNITED CENTRAL BANK (NAT)	PLP	20	\$ 7,684,800	1 SOVEREIGN BANK	2	\$525,000
9 SONABANK (COM)	PLP	18	\$ 6,008,800	2 SANDY SPRING BANK	2	\$305,000
10 WILSHIRE STATE BANK (NAT)	PLP	17	\$ 6,685,000	3 FIDELITY BANK	1	\$556,000
11 PNC BANK, NA (NAT)	PLP	16	\$ 5,545,100	4 STELLARONE BANK	1	\$500,000
12 CAPITAL BANK N.A. (COM)	7A	12	\$ 2,449,300	5 UNION FIRST MARKET BANK	1	\$350,000
13 CHESAPEAKE BUSINESS FINANCE (CDC)	CDC	11	\$ 11,302,000	NATIONAL BANKS & NON-BANK LENDERS		
14 NEWTEK SMALL BUSINESS FINANCE (NAT)	PLP	10	\$ 4,129,200	1 M&T BANK	74	\$6,844,500
15 TD BANK, N.A. (NAT)	PLP	9	\$ 1,050,000	2 BB&T BANK	63	\$10,104,500
16 PACIFIC CITY BANK (NAT)	PLP	7	\$ 2,433,500	3 SUPERIOR FINANCIAL GROUP	38	\$370,000
17 CARDINAL BANK (COM)	PLP	7	\$ 855,000	4 SUNTRUST BANK	35	\$6,963,000
18 BANK OF AMERICA N.A. (NAT)	PLP	7	\$ 315,000	5 WELLS FARGO / WACHOVIA BANK	30	\$8,625,800
19 EAGLEBANK (COM)	PLP	6	\$ 4,850,000	CERTIFIED DEVELOPMENT COMPANIES		
20 COMPASS BANK (NAT)	PLP	6	\$ 4,355,500	1 BUSINESS FINANCE GROUP	58	\$38,688,000
21 MID-ATLANTIC FCU (COM)	7A	6	\$ 2,030,000	2 CHESAPEAKE BUSINESS FINANCE	11	\$11,302,000
22 VIRGINIA COMMERCE BANK (COM)	7A	6	\$ 1,610,000	3 MID-ATLANTIC BUS. FIN. CO.	5	\$2,332,000
23 MAINSTREET BANK (COM)	7A	6	\$ 1,505,000	4 PRINCE GEORGE'S FINANCIAL SERVICES	1	\$131,000
24 WASHINGTONFIRST BANK (COM)	7A	6	\$ 1,320,000	504 - FIRST TRUST		
25 HSBC BANK USA N.A. (NAT)	PLP	6	\$ 1,077,000	1 BB&T BANK	8	\$5,431,467
26 BORREGO SPRINGS BANK, N.A. (NAT)	PLP	6	\$ 200,000	2 ACCESS NATIONAL BANK	5	\$2,882,500
27 LIVE OAK BANKING COMPANY (NAT)	PLP	5	\$ 6,228,000	3 SANDY SPRING BANK	5	\$2,557,300
28 MID-ATLANTIC BUSINESS FINANCE (CDC)	CDC	5	\$ 2,332,000	4 SUNTRUST BANK	5	\$1,349,102
29 COMMERCEFIRST BANK (COM)	PLP	4	\$ 1,650,000	5 BANK OF GEORGETOWN	4	\$5,929,500
30 CENTER BANK (NAT)	PLP	4	\$ 75,000	MICROLENDERS (MIC)		
31 MONUMENT BANK (COM)	7A	3	\$ 1,551,300	1 EDG	51	\$808,612
32 EXCEL NATIONAL BANK (NAT)	PLP	2	\$ 2,252,000	2 LEDCO	8	\$124,930
33 CIT SMALL BUSINESS LENDING (NAT)	PLP	2	\$ 1,299,200	3 WACIF	2	\$16,500
34 CITIBANK, N.A. (NAT)	PLP	2	\$ 1,087,500	TOP 10 LENDERS BY TOTAL DOLLARS		
35 UNITED WESTERN BANK (NAT)	PLP	2	\$ 1,048,000	1 BUSINESS FINANCE GROUP, INC.	58	\$38,688,000
36 K BANK (COM)	PLP	2	\$ 840,000	2 ACCESS NATIONAL BANK	28	\$11,709,200
37 SOVEREIGN BANK (REG)	PLP	2	\$ 525,000	3 CHESAPEAKE BUSINESS FINANCE	11	\$11,302,000
38 SANDY SPRING BANK (REG)	PLP	2	\$ 305,000	4 BB&T BANK	63	\$10,104,500
39 THE FOSTER BANK (NAT)	PLP	2	\$ 250,000	5 UNITED CENTRAL BANK	20	\$7,684,800
40 JOHN MARSHALL BANK (COM)	7A	2	\$ 62,000	6 SUNTRUST BANK	35	\$6,963,000
41 CAPITAL PACIFIC BANK (NAT)	PLP	1	\$ 1,796,500	7 WELLS FARGO / WACHOVIA BANK	28	\$6,849,100
42 FIRST COLORADO NATIONAL BANK (NAT)	PLP	1	\$ 1,665,000	8 M&T BANK	74	\$6,844,500
43 ALLIANCE BANK (COM)	7A	1	\$ 1,000,000	9 WILSHIRE STATE BANK	17	\$6,685,000
44 INDUSTRIAL BANK (COM)	7A	1	\$ 915,000	10 LIVE OAK BANKING COMPANY	5	\$6,228,000
45 REGAL BANK & TRUST (COM)	7A	1	\$ 864,000	TOP ARC LOAN LENDERS		
46 COMMUNITY SOUTH BANK (NAT)	PLP	1	\$ 824,000	1 CAPITAL BANK NA	9	\$315,000
47 CITY 1ST BANK OF DC, NA (COM)	7A	1	\$ 742,000	2 WELLS FARGO BANK NA / WACHOVIA	6	\$178,800
48 MAINSTREET LENDER (NAT)	PLP	1	\$ 640,000	3 JOHN MARSHALL BANK	2	\$62,000
49 FIDELITY BANK (REG)	PLP	1	\$ 556,000	4 M&T BANK	1	\$35,000
50 SECU OF MARYLAND (COM)	7A	1	\$ 530,000	5 MAINSTREET BANK	1	\$35,000
51 STELLARONE BANK (REG)	7A	1	\$ 500,000			
52 NCB, FSB (NAT)	PLP	1	\$ 400,000			
53 AMERICAN BANK (COM)	7A	1	\$ 350,000			
54 UNION FIRST MARKET BANK (REG)	7A	1	\$ 350,000			
55 NAVY FCU (NAT)	7A	1	\$ 306,000			
56 SPIRIT OF TEXAS BANK, SSB (NAT)	PLP	1	\$ 304,000			
57 FIRST VIRGINIA COMMUNITY BANK (COM)	7A	1	\$ 272,000			
58 THE FIRST STATE BANK (REG)	PLP	1	\$ 255,600			
59 MILLENNIUM BANK NA (COM)	7A	1	\$ 234,000			
60 THE BUSINESS BANK (COM)	7A	1	\$ 150,000			
61 PRINCE GEORGE'S COUNTY FSC (CDC)	CDC	1	\$ 131,000			
62 HOWARD BANK (COM)	7A	1	\$ 125,000			
63 VIRGINIA HERITAGE BANK (COM)	7A	1	\$ 100,000			
64 REVERE BANK (COM)	7A	1	\$ 75,000			
TOTAL		571	\$ 181,300,300			
National Bank (Nat)		Lenders who operate in multi-geographic regions. Includes "Super-Regional" Banks				
Regional Bank (Reg)		Lenders who operates throughout an entire geographic region i.e., Wash Metro area and adjacent geographic areas				
Community Bank (Com)		Includes all other banks which normally operate in smaller geographic territories than do National and Regional Banks				
Preferred Lenders (PLP)		Provided 24 hour expedited Loan Processing by SBA				
Regular Lenders (7A)		Non-PLP lenders, Regular Loan Processing				
Certified Development Companies (CDC)		Non-Profit Lenders for fixed asset loans (504 Loan Program)				
Micro Lenders (MIC)		Non-Profit Community Development Groups that provide loans up to \$35,000				
For an electronic copy of this report visit <a href="http://www.sba.gov/dc">www.sba.gov/dc</a> and click on "Lenders and Program Activities under "What's New?"						